

# Greensborough Hockey Club Inc.

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## Minutes of 59<sup>th</sup> Annual General Meeting 5 December 2019

### Attendees:

Bob Aldersea, Laurie Alonzo, Matt Boylen, Michael Coen, Anne-Maree Colborne, Brenten Coulthard, Jonathon Cross, Carlie Day, Tegan de Man, James Dunell, Sue Elliott, Mark Ford, Matthew Foster, Brett Kennedy, Robert Kennedy, Paul Kennedy, Defrim Kutrolli, Kerrie Mackay, Erika Newbegin, Sam Northey, Jane O'Connell, Nick O'Connell, Greg Pickford, Naomi Pickford, Alex Pozzobon, Greg Purser, Lachlan Purser, Jordan Rees, Talen Rees, Billy Robbins, Heath Simpson, Deakin Trounce, Matt Trounce, Sarah Young, Stuart Young,

**Apologies:** Craig Armstrong, Peter Boylen, Carol Brewster, Tom Crowley, Yvette Consolino, Siobhan Monk, Peter O'Connell, Deb Purser, Colin Riordan

**Proxy Nominations:** Craig Armstrong, Peter Boylen, Yvette Consolino, Siobhan Monk, Peter O'Connell

### 1. Meeting Opened

The meeting was opened by James at 8.05pm who thanked members for their attendance. Apologies for Annual Report only being uploaded to website today, some copies are printed and available.

James advised that the agenda for the meeting would be as follows:

- Confirm minutes from the 2018 AGM,
- Presentation of the 2019 Annual Report
- Presentation of the 2019 Financial Statements
- Election of Committee members for 2020
- Nominations for Life Membership
- General Business
  - Proposed Fees & Payment structure for 2020
  - Review of the Annual members levy
  - Progress with the Clubrooms Re-Development project

James informed the meeting that whilst no items for inclusion in General Business had been received, there would be time at the end of the meeting for general discussion if required.

### 2. Minutes of the Previous AGM

The minutes of the 2018 AGM had been sent to members earlier in the year. A copy was also placed on background screen for review.

As no feedback was received regarding minutes from the 2017 AGM, it was moved that:

*The minutes of the 2018 AGM be accepted as a true and accurate record of the meeting.*

*Moved – Robert Kennedy*

*Seconded – Stuart Young*

*Carried- All*

### **3. Annual Report**

James thanked Greg Purser for preparation of the 59<sup>th</sup> Annual Report & highlighted a number of items from the President's report that members need to be aware of:

- A big thanks to our sponsors
- Appointment of our Men's and Women's PL coaches has been finalised, with Joe Hill & Tegan de Man continuing their appointment, following an independent review.
- Congratulations to our representative players and a big thank you to those players who stay at the club and resist big payments from other clubs. GHC has large financial commitments for ground repayments and turf replacement, with no assistance from the council.
- The time wasted by the Committee having to chase up outstanding fees
- The great work undertaken by the sub committees including:
  - Social Committee and Presentation night committee
  - Junior Committee
  - Hin2H & NDHL in particular Brenten Coulthard for all his efforts
  - Summer NDHL with the Young family organisation

### **4. Secretary's Report:**

Thanks to the Committee for their work and regular attendance at meetings, the committee grew during the year to include the Hin2H/NDHL Coordinator, thanks Brenten as well as Tom Crowley for Sponsorship, Matt Henderson in the MPIO role & Michele Henderson for media. Thanks to our social media team in Michael Mirecki, Erin O'Connell and Michele Henderson for updating our platforms regularly, particularly Michael who redeveloped the website with excellent results. Thanks to Anne-Maree Cupples for her photography at various events and PL/PLR games. Also a thanks and reminder that we love to see and hear updates from all the teams, so if there's photos send them through to our media team for publication. We are keen to promote the whole of club and need everyone's participation for this to occur. A big thanks to the BBQ and Canteen volunteers throughout the year, we couldn't function without you all.

### **5. Treasurer's Report:**

The Financial Result for 2019 was a net profit of \$25,070 compared to \$(11,167) for 2018. The main drivers were:

- Bar & Canteen sales up by \$13,566
- Player fees up by \$8,193
- Social functions up by \$2,907
- Sponsorship, including the introduction of Player Sponsors up by \$14,988

We are also ahead on our loan repayments which has resulted in reduced interest repayments.

There was a general explanation of how the costs are covered by the club by Greg Purser, explaining that ground hire covers the cost of loan repayments, bar, canteen and social functions service general costs such as cleaning, electricity, gas, etc. and the member fees are utilised only for the costs of fielding teams, including coaches, HV fees, umpiring, insurance, etc. This is done to ensure the long term viability of the club, whilst ensuring that member fees stay as low as possible. Additional revenue, such as sponsorships and grants will assist in improving the club facilities and equipment, as well as paying down the loan quicker.

*Proposed the Annual report be accepted*

*Moved – Matt Trounce*

*Seconded – Tegan de Man*

*Carried - All*

## **6. Clubrooms Development Update:**

Greg presented an update regarding the redevelopment. Tender process has officially closed, plans will be uploaded to the GHC website for members to view. The whole facility will be upgraded and the best part is our financial commitment to the project has reduced from \$200K to \$90K, meaning we can afford without extending our current loan. We also retain the storage area and gain additional change rooms, umpire rooms and a dedicated first aid space. The clubrooms are also slightly bigger at 150m<sup>2</sup> with expanded external, covered decking. Build will take the whole year - March to end December. Questions were raised regarding the impact on revenue, including hosting the JCC. At this stage we're not sure whether we will be able to host the JCC carnival during the redevelopment due to lack of facilities. It was felt that hosting a sub-par tournament could jeopardise future opportunities. We will review in the new year once we have an understanding of our facilities and capabilities, however we are getting pressure from HV to host, as they have few pitches with this capacity.

## **7. Election of Committee Members:**

James expressed his appreciation for all the work undertaken by the Club Committee & Sub-Committee members during the year. He explained his need to step down from the President's position and asked if there were any nominations for President. None had been received prior to the meeting, so Jane O'Connell proposed Greg Purser for nomination, he accepted, it was seconded by Stuart Young and unanimously accepted by the members.

Vice -President role was vacant in 2019, a nomination was received by Nick O'Connell to fill any role on the committee, including VP, as there were no other nominations, this was accepted unanimously by the members

Treasure: Matt Foster has agreed to remain for a further year, with Defrom Kutrolli and James Dunell to assist as Finance Committee.

Secretary: Jane O'Connell staying on for 2020

Hockey Operations: Thanks to Tegan for covering the role in 2019 but will step down now to focus on the PL coaching role. A nomination from the floor was received by Matt Trounce, with no there nominations, this was accepted unopposed.

General Committee: Stuart Young, Naomi Pickford, Brenten Coulthard, Michele Henderson and Tom Crowley are all remaining on the committee for 2020, with an additional nomination received from Sarah Young.

## **8. Nomination for Life Membership:**

Jane explained that we had received multiple nominations for Life Membership but the committee were only recommending 3 be brought forward for voting by members for this year and the remainder be considered in 2020. There will also be additional information regarding criteria for nomination added to the website and forms.

1. Yvette Consolino: nominated by Sue Elliott. Sue's reason for nominating Yvette was read to the members by Jane O'Connell. Voting undertaken -all for, nil opposed
2. Deb Purser: nominated by James Dunell. James explained the reason for the nomination to all present. Voting undertaken: majority for, 1 opposed
3. Helen Mirecki: nominated by Hendrik Six. Hendrik's reason for nomination was read to those present. Voting undertaken: all for, nil against

As a result, three new Life Members were accepted by the club members present and will be notified by email.

## 9. General Business:

Jane O'Connell advised that HV were implementing a new member registration database, that can also be utilised by the club to reduce administration time of our volunteers. We can also use it to invoice members, ground bookings and data analysis if we want.

### 9.1 Proposed Fees & Payment Structure for 2020:

- o *That the fees for Seniors and Masters in 2020 will remain the same as 2019*
- o *That full fees or a structured repayment plan be in place with the Treasurer before round 1*
- o *That un-financial players will be ineligible for selection*

*A general discussion regarding fees, how costs are covered and how we need everyone's support to implement payment of fees to ensure financial viability of the club. Ongoing debtors impact on fees. Greg Purser explained that the fees were only used to cover the costs of fielding teams, whereas the rent of the pitches covers the loan re-payments and the sales (canteen, bar, shop) cover the costs of running the club, such as utilities, insurance, etc. This is all done to keep fees as low as possible.*

*Moved – Nick O'Connell*

*Seconded – Greg Purser*

*Carried – All*

- *Amendments to Junior Fee structure was also proposed, to remove the sibling discount and reduce the price of membership by \$5. After much discussion, the proposal was not agreed by the members present. The decision was made to hold over for the committee to review once we understand any proposed changes HV are making to junior teams and the potential impact, also analysing how many families would actually be impacted by the proposed changes*

### 9.2 Review of the Annual Levy on Members to Fund a Ground Replacement Fund:

*The levy will remain in place for 2020 (\$50 per Senior members & \$20 per Junior Member), with all funds set aside as part of the Ground Resurfacing fund.*

*The annual levy will be reviewed again at the 2020 AGM*

*Moved: Nick O'Connell*

*Seconded: Lachlan Purser*

*Carried: All*

### 9.3. Proposal : If zero player debtors at end of season 2020 that club fees be reduced

*Moved: Greg Purser*

*Seconded: Jordan Rees*

## 10. Other General Business:

- Discussions regarding agreement with Bendigo Bank, need to review the costs/interest rate. Erika raised the issue that most of the younger people don't carry cash and use electronic banking for everything. The \$10 limit is difficult to manage at times. Need to discuss better options with the bank for solutions. Stuart has a meeting planned in the new year.
- The Committee agreed to feedback that the Annual report and Financial statements should be available to members 1 week prior to the AGM. As the delay is generally due to having the financial statements audited, it was agreed that from 2019, the AGM would be moved from the 2<sup>nd</sup> to 3<sup>rd</sup> week of December

The meeting was closed at 9.25pm